



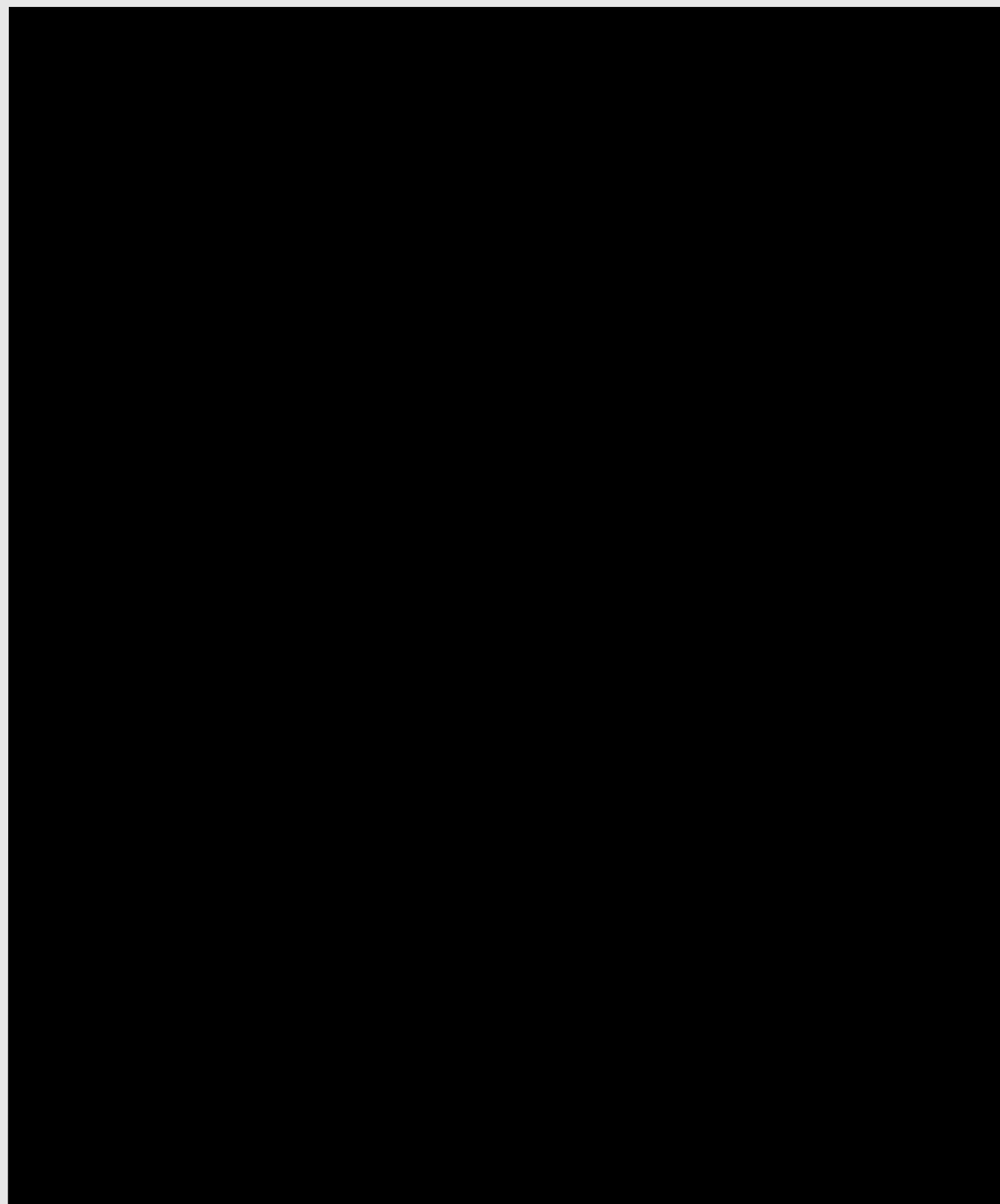


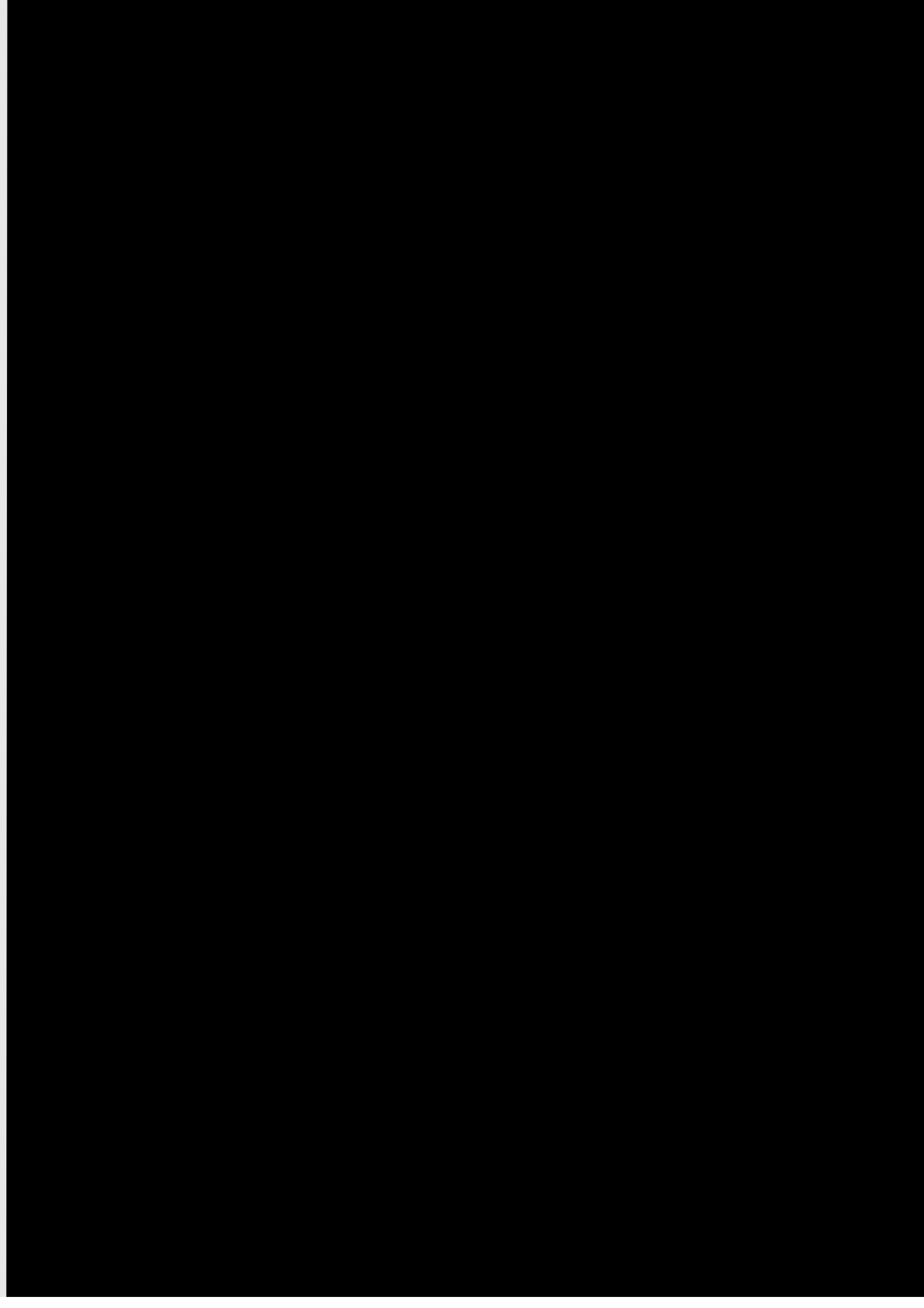


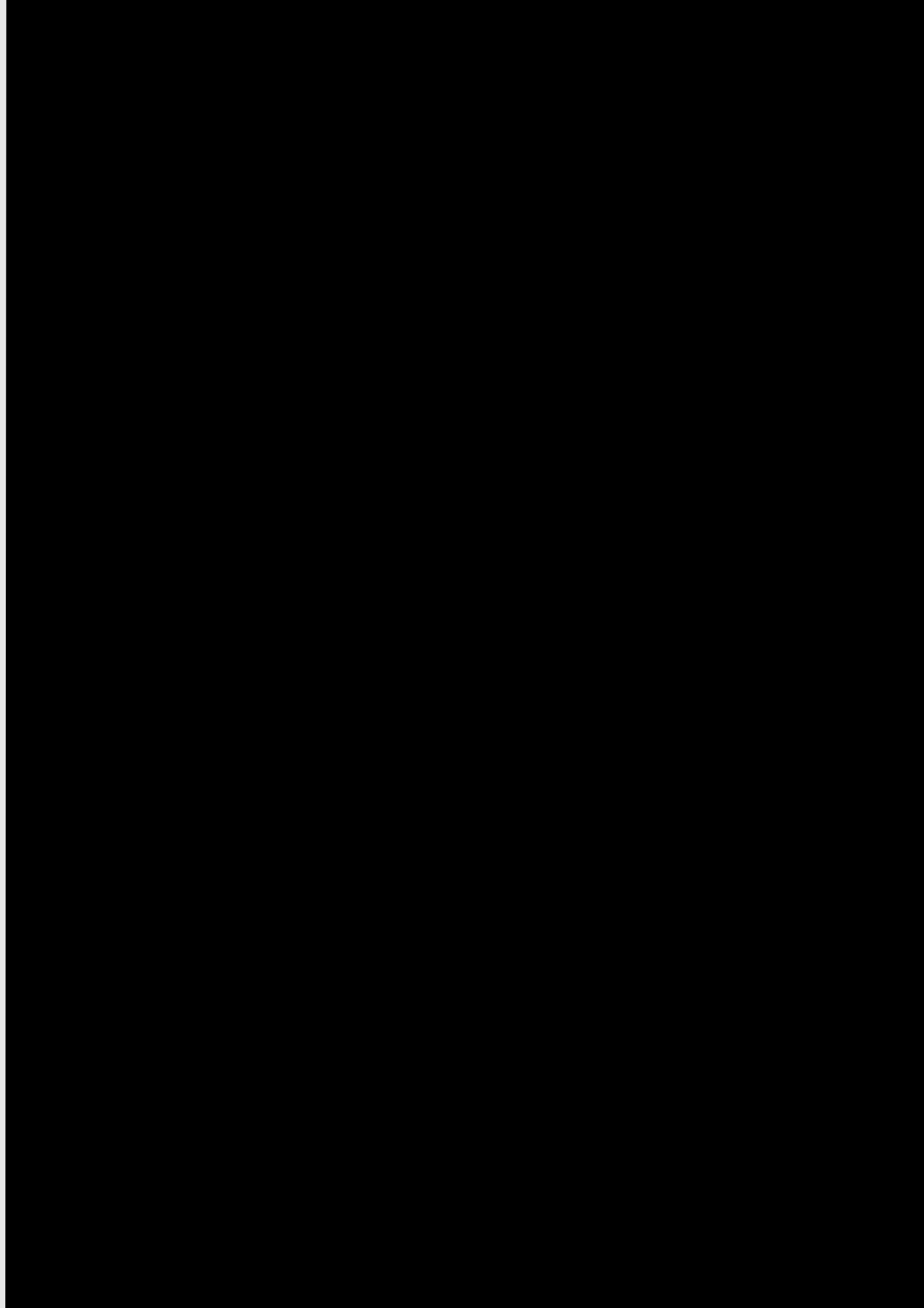


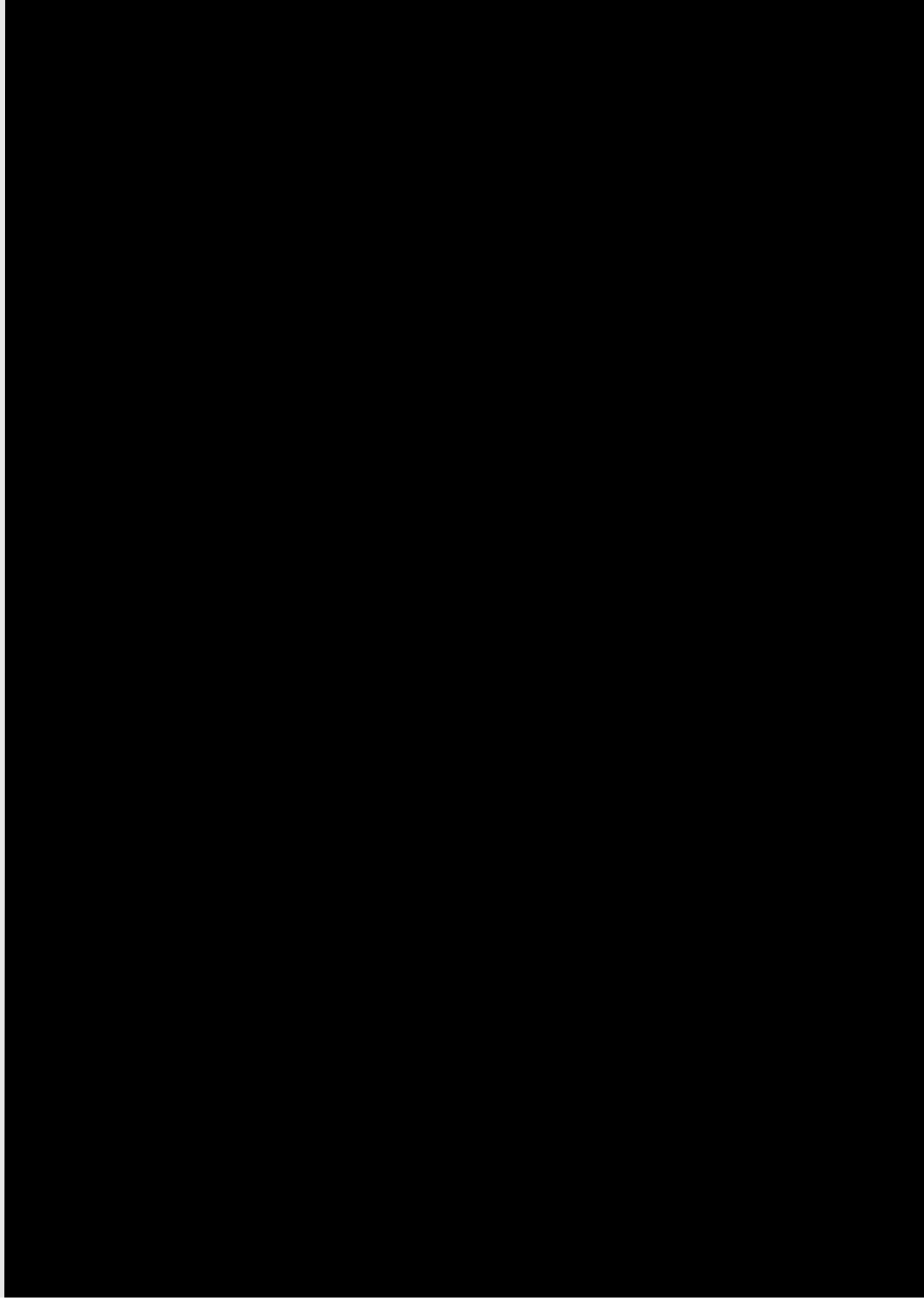
&RPPRQ 'DWD 6HW % (QUROOPHQW \$C

,QVWLWXWLRQDO (QUROOPHQW 0HQ DQG :RPHQ

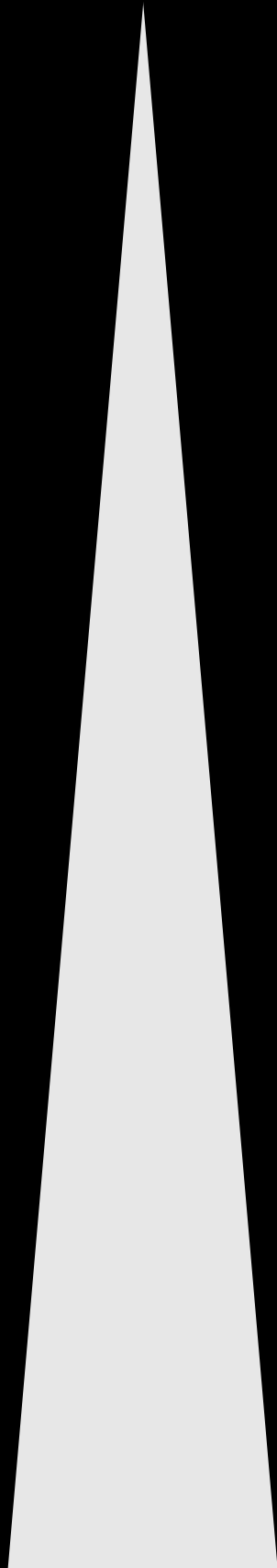










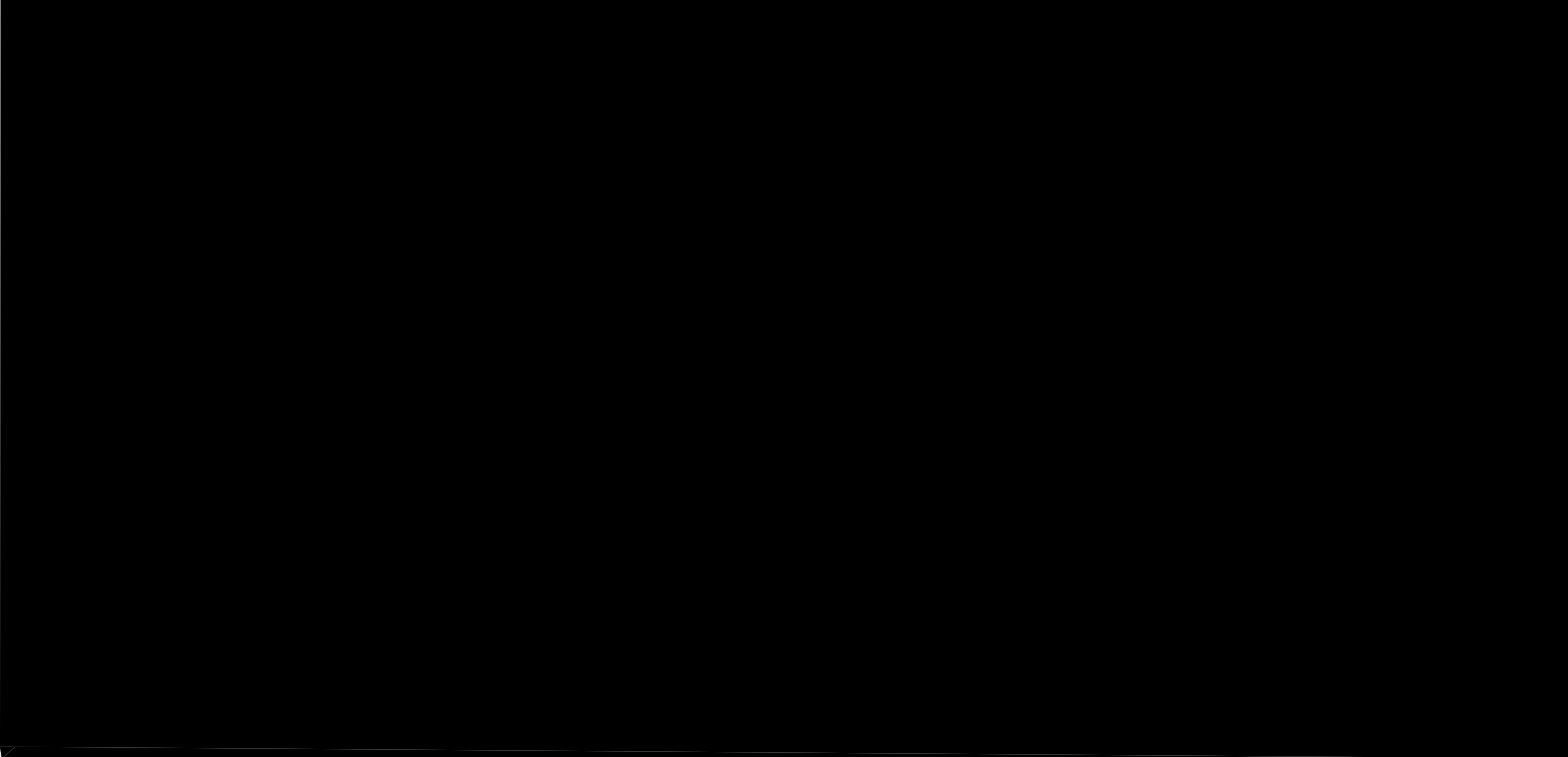


HW % (

DWD 6HW % (QURO

Q 'DWD 6HW % (QUROOPH

PPRQ 'DWD 6HW % (QURO



&RPPRQ 'DWD 6HW & )LUVW 7LPH )LU  
\$GPLVVLRQ

\$SSOLFDWLRQV

& )LUVW WLPH ILUVW \HDU IUHVKPDQ VWXGHQWV

3URYLGH WKH QXPEHU RI GHJUHH VHHNLQJ ILUVW WLPH ILUVW \HDU VWXGHQWV Z  
LQ )DOO ,QFOXGH HDUO\ GHFLVLRQ HDUO\ DFWLRQ DQG VWXGHQWV ZKR EHJDQ  
LQFOXGH RQO\ WKR\H VWXGHQWV ZKR IXOILOOHG WKH UHTXLUHPHQWV IRU FRQVLG  
DSSOLFDWLRQV DQG ZKR KDYH EHHQ QRWLILHG RI RQH RI WKH IROORZLQJ DFWLRQV  
DSSOLFDWLRQ ZLWKGUDZQ E\ DSSOLFDQW RU LQVWLWXWLRQ \$GPLWWHG DSSOLFD  
VXEVTXHQWO\ RIIHUHG DGPLVVLRQ

1RQVWDQGDUG ILHOG DGGHG E\ 7KH 3ULQFHWRQ 5HYLHZ

3OHDVH ILOO LQ WKLV ILHOG RQO\ LI \RX FDQQ RW SURYLGH WKH PHQ ZRPHQ EUHDN

7RWDO ILUVW WLPH ILUVW \HDU IUHVKPDQ PHQ ZKR DSSOLHG

7RWDO ILUVW WLPH ILUVW \HDU IUHVKPDQ ZRPHQ ZKR DSSOLHG

7RWDO ILUVW WLPH ILUVW \HDU IUHVKPDQ JHQGHU QRW VSHFLILHG  
ZKR DSSOLHG

7RWDO ILUVW WLPH ILUVW \HDU IUHVKPDQ ZKR DSSOLHG

7RWDO ILUVW WLPH ILUVW \HDU IUHVKPDQ PHQ ZKR ZHUH  
DGPLWWHG

7RWDO ILUVW WLPH ILUVW \HDU IUHVKPDQ ZRPHQ ZKR ZHUH  
DGPLWWHG

7RWDO ILUVW WLPH ILUVW \HDU IUHVKPDQ JHQGHU QRW VSHFLIHG  
ZKR ZHUH DGPLWWHG

7RWDO ILUVW WLPH ILUVW \HDU IUHVKPDQ ZKR ZHUH DGPLWWHG

7RWDO IXOO WLPH ILUVW WLPH ILUVW \HDU IUHVKPDQ PHQ ZKR  
HQUROOHG

7RWDO SDUW WLPH ILUVW WLPH ILUVW \HDU IUHVKPDQ PHQ ZKR  
HQUROOHG

7RWDO IXOO WLPH ILUVW WLPH ILUVW \HDU IUHVKPDQ ZRPHQ ZKR  
HQUROOHG

7RWDO SDUW WLPH ILUVW WLPH ILUVW \HDU IUHVKPDQ ZRPHQ ZKR  
HQUROOHG

7RWDO IXOO WLPH ILUVW WLPH ILUVW \HDU IUHVKPDQ JHQGHU QRW  
VSHFLILHG ZKR HQUROOHG

7RWDO SDUW WLPH ILUVW WLPH ILUVW \H DU IUHV KPDQ JHQQGHU QRW  
VSHFLILHG ZKR HQUROOHG

7RWDO IXOO WLPH ILUVW WLPH ILUVW \H DU IUHV KPDQ ZKR HQUROOHG

7RWDO SDUW WLPH ILUVW WLPH ILUVW \H DU IUHV KPDQ ZKR HQUROOHG

& )IUHV KPDQ ZDLW OLVWHG VWXGHQWV  
VWXGHQWV ZKR PHW DGPLVVLRQ UHTXLUHPHQWV EXW ZKRVH ILQDO DGPLVVLRQ

'R \RX KDYH D SROLF\ RI SODFLQJ VV   
OLVW"

,I \HV SOHDVH DQVZHU WKH TXHVWLRQV EHZORZ IRU )DOO DGPLVVLRQV

1XPEHU RI TXDOLILHG DSSOLFDQWV RIIHUHG D SODFH RQ  
ZDLWLQJ OLVW

1XPEHU DFFHSWLQJ D SODFH RQ WKH ZDLWLQJ OLVW

1XPEHU RI ZDLW OLVWHG VWXGHQWV DGPLWWHG

,V \RXU ZDLWLQJ OLVW UDQNHG"

,I \HV GR \RX UHOHDVH WKDW LQIRU

'R \RX UHOHDVH WKDW LQIRUPDWLR

&RPPRQ 'DWD 6HW & )LUVW 7LPH )LU  
\$GPLVVLRQ

\$GPLVVLRQ 5HTXLUHPHQWV

& +LJK VFKRRO FRPSOHWLRQ UHTXLUHPHQW  
&KHFN1•I•\$ '-&KH`°`°!"°€°FRXWg•g"pF•H H WK€ FRPSOHWLRQ UHT  
&KHF 0 0 7•fTW`ã`qa• WQ yA8° 0z Tx|•g" TÕ2y1e'y1•I•°Âo!!xœ t x~@(À v  
F 40v pHWV 4@đ`^`•fu2y1e'y1•I•°Âo!!xœ tEgğá VÀ v tñ q RD QPFÀ P t\$!•A  
F 40v pHWV yBF 4@đ`^`•fu2y1e'y1•I•°Âo!!xœ t gğá \$À v t pAPG u!! 0 I A  
FÀ \! IC`ROA À \#8• ð `QP0p° W0Txw7ğÁHPHQW  
€ 0 -@P€@ÀXF 4 :ÀXH° 0P@ÀÀ:À p





&RPPRQ 'DWD 6HW & )LUVW 7LPH )LU  
\$GPLVVLRQ

&RPPRQ 'DWD 6HW & )LUVW 7LPH )LU  
\$GPLVLRQ



&RPPRQ 'DWD 6HW & )LUVW 7LPH )LU  
\$GPLVLRQ











&RPPRQ 'DWD 6HW & )LUVW 7LPH )LU  
\$GPLVLRQ



&RPPRQ 'DWD 6HW & )LUVW 7LPH )LU  
\$GPLVLRQ



&RPPRQ 'DWD 6HW ' 7UDQVIHU \$GPLV

)DOO \$SSOLFDQWV

'RHV \RXU LQVWLWXWLRQ HQUROO WU <HV  
VNLS WR 6HFWLRQ (

,I \HV PD\ WUDQVIHU VWXGHQWV HDUQ  
E\ WUDQVIHUULQJ FUHGLWV HDUQHG IURP FRXUVH ZRUN FRPSOHWHG  
DW RWKHU FROOHJHV XQLYHUVLWLHV"

' 3URYLGH WKH QXPEHU RI VWXGHQWV ZKR DSSOLHG ZHUH DGPLWWHG DQG HQUR  
\$SSOLFDQWV \$GPLWWHG (QURROHG  
\$SSOLFDQWV\$SSOLFDQWV

0HQ

:RPHQ

7RWDO

&RPPRQ 'DWD 6HW ' 7UDQVIHU \$GPLV

\$SSOLFDWLRQ IRU \$GPLVVLRQ

' ,QGLFDWH WHUPV IRU ZKLFK WUDQVIHUV PD\ HQUROO

- )DOO
- :LQWHU
- 6SULQJ
- 6XPPHU

' 0XVW D WUDQVIHU DSSOLFDQW KDYI 1R  
FUHGLWV FRPSOHWHG RU HOVH PXVW DSSO\ DV DQ HQWHULQJ  
IUHVKPDQ"

,I \HV ZKDW LV WKH PLQLPXPQXPEHU RI FUHGLWV DQG WKH XQLW  
RI PHDVXUH"

' ,QGLFDWH DOO LWHPV UHTXLUHG RI WUDQVIHU VWXGHQWV WR DSSO\ IRU DGPLVV

+LJK VFKRRO WUDQVFULSW

&ROOHJH WUDQVFULSW V

(VVD\ RU SHUVRQDO VWDWHPHQW

,QWHUYLHZ

6WDQGDUGLJHG WHVW VFRUH

6WDWHPHQW RI JRRG VWDQGLQJ

' ,I D PLQLPXP KLJK VFKRRO JUDGH SRLQW DYHUDJH LV  
UHTXLUHG RI WUDQVIHU DSSOLFDQWV VSHFLI\ RQ D VFDOH

' ,I D PLQLPXP FROOHJH JUDGH SRLQW DYHUDJH LV UHTXLUHG RI  
WUDQVIHU DSSOLFDQWV VSHFLI\ RQ D VFDOH

' /LVW DQ\ RWKHU DSSOLFDWLRQ UHTXLUHPHQWV VSHFLILF WR  
WUDQVIHU DSSOLFDQWV

' /LVW DSSOLFDWLRQ SULRULW\ FORVLQJ QRWLILFDWLRQ DQG FDQGLGDWH UHSON  
RQ D FRQWLQRRXV RU UROOLQJ EDVLV SODFH D FKHFN PDUN LQ WKH 5ROOLQJ D  
3ULRULW\ 'DWH & ORVLQJ 'DWH 1RWLILFDWLRQ ~~HSDWH~~ 'DWH

)DOO

5ROOLQJ \$GPLVVLRQ

:LQWHU

5ROOLQJ \$GPLVVLRQ

6SULQJ

5ROOLQJ \$GPLVVLRQ

6XPPHU

5ROOLQJ \$GPLVVLRQ

' 'RHV DQ RSHQ DGPLVVLRQ SROLF\ LI UHSRUWHG DSSO\ WR  
WUDQVIHU VWXGHQWV"

&RPPRQ 'DWD 6HW ' 7UDQVIHU \$GPLVV

&RPPRQ 'DWD 6HW ' 7UDQVIHU \$GPLV









&RPPRQ 'DWD 6HW ) 6WXGHQW /LIH

(QUROOPHQW

) 3HUFHQWDJHV RI ILUVW WLPV ILUVW \H DU IUHVKPDQ GHJUHH VHHNLQJ VWXGHQ  
ZKR ILW WKH IROORZLQJ FDWHJRULHV

)LUVW WLPV ILUVW \H DU  
IUHVKPDQ VWXGHQWV 800GHUJUDGXDWV

3HUFHQW ZKR DUH IURP RXW RI VWDWH H[2T' "@YÀ 5W #R fÂS@P

&RPPRQ 'DWD 6HW ) 6WXGHQW /LIH

&RPPRQ 'DWD 6HW ) 6WXGHQW /LIH

&RPPRQ 'DWD 6HW ) 6WXGHQW /LIH



&RPPRQ 'DWD 6HW \* \$QQXDO ([SHQVH

\$QQXDO ([SHQVHV

3URYLGH DFDGHPLF \HDU FRVWV IRU WKH IROORZLQJ FDWHJRULHV WKDW DUH

3OHDVH SURYLGH WKH 85/ RI \RXU LQVWLWXWLRQ V QHW SULFH  
FDOFXODWRU

☐ &KHFN KHUH LI \RX DUH SURYLGLQJ WXLWLRQ XQWL

☐ &KHFN KHUH LI \RXU LQVWLWXWLRQ V DFDGHPLF \HD  
DYDLODEOH DW WKLW WLPH

DQG SURYLGH DQ DSSUR[LPDWH GDWH L H PRQWK GD\ ZKHQ  
\RXU LQVWLWXWLRQ V ILQDO DFDGHPLF \HDU FRVWV ZLOO  
EH DYDLODEOH

&RPPRQ 'DWD 6HW \* \$QQXDO ([SHQVH

8QGHIJUDGXDWLWV WXLWLRQ UHTXLUHG  
ERDUG

\* /LVW WKH W\SLFDO WXLWLRQ UHTXLUHG IHHV DQG URRP DQG ERDUG IRU D IXOO W  
\HDU VPHVWHU RU TXDUWHU KRUV IRU LQVWLWXWLRQV WKDW GHULYH DQXQ  
FUHGLWV \$ IXOO DFDGHPLF \HDU UHUV WR WKH SHULRG RI WLPH JHQHUDOO\ H[W  
VPHVWHU RU WULPHVWHU WKUHH TXDUWHU RU WKH SHULRG FRYHUHG E\ D IR  
RFFXSDQF\ DQG PHDOV SHU ZHHN RU WKH PD[LPXP PHDO SODQ 5HTXLUHG IHHV L  
SD\ WKDW DUH 127 LQFOXGHG LQ WXLWLRQ H J UHJLVWUDWLRQ KHDOWK RU DFWL  
ODERUDWRU\ XVH

)LUVW <HDU 8QGHIJUDGXDWLWV

35,9\$( ,167,787,216 7XLWLRQ



38%,& ,167,787,216 7XLWLRQ LQ GLVWULFW





,Q VWDWH RXW RI GLVWULFW



2XW RI VWDWH



&RPPRQ 'DWD 6HW \* \$QQXDO ([SHQVH

&RPPRQ 'DWD 6HW \* \$QQXDO ([SHQVH



&RPPRQ 'DWD 6HW + )LQDQFLDO \$LG



&RPPRQ 'DWD 6HW + )LQDQFLDO \$LG









&RPPRQ 'DWD 6HW + )LQDQFLDO \$LG

&RPPRQ 'DWD 6HW + )LQDQFLDO \$LG







&RPPRQ 'DWD 6HW , ,QVWUXFWLRQDO

,QVWUXFWLRQDO )DFXOW\

3OHDVH UHSRUW QXPEHU RI LQVWUXFWLRQDO IDFXOW\ PHPEHUV LQ HDFK FDWHJRU\ I  
SD\UROO RQ WKH FHQVXV GDWH \RXU LQVWLWXWLRQ XVHV IRU ,3('6 \$\$83  
, 7KH IROORZLQJ GHILQLWLRQ RI IXOO WLPH LQVWUXFWLRQDO IDFXOW\ LV XVHG E\ W  
LWV DQQXDO )DFXOW\ &RPSHQVDWLRQ 6XUYH\ WKH SDUW WLPH GHILQLWLRQV DUH  
WKR VH PHPEHUV RI WKH LQVWUXFWLRQDO UHVHDFK VWDII ZKR VH PDMRU UHJXOD  
UHOHDVHG WLPH IRU UHVHDFK 8VH WKH FKDUW EHORZ WR GHWHUPLQH LQFOXVLRQ  
)XOO WLPH 3DUW WLPH

D LQVWUXFWLRQDO IDFXOW\ LQ SUHFOLQLFDO DQG FOLQLFDO PHGLQLQJ  
IDFXOW\ ZKR DUH QRW SDLG H J WKR VH ZKR GRQDW WKHLU ,QFOXGH RQO\ LI WKH  
VHUYLFHV RU DUH LQ WKH PLOLWDU\ RU UHVHDFK RQO\ IDFXOW\ SRVW  
GRFWRUDO IHOORZV RU SUHGRFWRUDO IHOORZV FUHGLW FRXUVHV  
E DGPLQLVWUDWLYH RIILFHUV ZLWK WLWOHV VXFK DV GHDQ RI  
VWXGHQWV OLEUDUL,DFXOW\ IHOORZV WKH FKDUW WKH OLNH @ UHIL`À €ø  
RQH RU PRUH QRQ FOLQLFDO ,QFOPH  
FUHGLW FRXUVHV

E`pPDMRU URQH Up°€À `øÀ À`@ø

Q RI



&RPPRQ 'DWD 6HW , ,QVWUXFWLRQDO

&RPPRQ 'DWD 6HW , ,QVWUXFWLRQDO



